

Article

# Business Insights and Conditions Survey questions: 29 November 2021 to 12 December 2021

Contact:  
Emily Hopson  
bics@ons.gov.uk  
+44 1633 455 592

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# 1 . Survey information

These questions are for Wave 45 of the fortnightly Business Insights and Conditions Survey (BICS) dispatched on the 29 November. These are the most up-to-date survey questions.

## 2 . Trading status

Which of the following statements best describes your business's trading status?

- Currently fully trading
- Currently partially trading
- Paused trading but intends to restart in the next two weeks
- Paused trading and does not intend to restart in the next two weeks
- Permanently ceased trading

Where in the UK are your sites temporarily or permanently closed, if any?

- Northern Ireland
- Scotland
- Wales
- East of England
- East Midlands
- Greater London
- North East of England
- North West of England
- South East of England
- South West of England
- West Midlands
- Yorkshire and The Humber
- Not sure
- Do not have any sites
- None of our sites are temporarily or permanently closed

### 3 . Turnover

How does your business's turnover over the last month, compare to normal expectations for this time of year?

- Turnover has increased by more than 50%
- Turnover has increased between 20% and 50%
- Turnover has increased by up to 20%
- Turnover has not been affected
- Turnover has decreased by up to 20%
- Turnover has decreased between 20% and 50%
- Turnover has decreased by more than 50%
- Not sure

What was the main reason for this change to your business's turnover over the last month?

- Coronavirus (COVID-19) pandemic
- End of the EU transition period
- Coronavirus (COVID-19) pandemic and the end of the EU transition period
- Other
- Not sure

What are your expectations about turnover for the next month?

- Expect turnover to substantially increase
- Expect turnover to increase a little
- Expect turnover to stay the same
- Expect turnover to decrease a little
- Expect turnover to substantially decrease
- Not sure

### 4 . Exporting

Which of the following best describes your business's exporting status?

- Exported in the last 12 months
- Exported more than 12 months ago
- Never exported and do not have goods or services suitable for export
- Never exported but have goods or services that could be developed for export
- Not sure

Has your business exported goods or services in the last 12 months?

- Exported goods only
- Exported services only
- Exported both goods and services
- Not sure

Have you changed where you have exported your goods or services to in the last two months?

- Changed from EU to non-EU
- Changed from non-EU to EU
- Changed in a different way
- No changes made
- Not sure

Where has your business exported goods or services to in the last two months?

- EU only
- Non-EU only
- Both EU and non-EU
- Not exported in the last two months
- Not sure

How does your business's exporting over the last month compare with normal expectations for this time of year?

- Exporting more than normal
- Exporting as normal
- Exporting, but less than normal
- Not been able to export in the last month
- Not sure

How does the cost of exporting over the last month compare with normal expectations for this time of year?

- Cost has increased
- Cost has stayed the same
- Cost has decreased
- Not sure

How does the time spent on exporting over the last month compare with normal expectations for this time of year?

- Time spent has increased
- Time spent has stayed the same
- Time spent has decreased
- Not sure

Have you experienced any of the following challenges with exporting goods or services over the last month?

- Additional paperwork
- Basing some staff in an EU member state to be allowed to work
- Change in transportation costs
- Closure of infrastructure used to export goods or services
- Customs duties or levies
- Destination countries changing their border restrictions
- Disruption at UK borders
- Finding information on how to export
- Lack of hauliers to transport goods or lack of logistics equipment
- Reduced demand for products and services
- Time taken for checks at the border
- Work permit or visa restrictions, or lack of mutual recognition of professional qualifications
- Other
- Did not experience any challenges with exporting

What was the main cause of these exporting challenges?

- Coronavirus (COVID-19) pandemic
- End of the EU transition period
- Coronavirus (COVID-19) pandemic and the end of the EU transition period
- Other
- Not sure

How much disruption to your business have these challenges caused?

- Major disruption
- Moderate disruption
- Minor disruption
- No disruption
- Not sure

Which of the following support options has your business benefitted from, to help with exporting challenges?

- Customs and tariffs
- Export licences
- Financial support
- Finding new markets
- Finding new overseas contacts or customers
- Information on exporting
- Legal support
- Transport and distribution
- Understanding markets and demand issues
- Other
- None of the above

Does your business currently use rules of origin to access lower or zero tariffs on exports?

- Yes, to EU countries
- Yes, to non-EU countries
- Yes, to both EU and non-EU countries
- No
- Not sure

How has using rules of origin when exporting to the EU changed the amount of administration for your business?

- Administration has increased
- Administration has stayed the same
- Administration has decreased
- Not sure

Why does your business not currently use rules of origin to access lower or zero tariffs?

- Administrative costs of rules of origin outweigh the potential tariff saving
- Exports do not meet rules of origin requirements
- Lack of understanding, staffing or expertise to use rules of origin
- My business has attempted to use rules of origin but has been unsuccessful
- The EU does not charge tariffs on the goods the business exports
- Other
- Not sure
- Not applicable

## 5 . Access to financial support

Has your business received any government-backed loans or finance agreements during the coronavirus (COVID-19) pandemic?

- Yes
- No
- Not sure

Has your business received payment from any of the following grants or schemes in the last month?

- Additional Restriction Grant
- Kickstart Job Scheme for young people
- Recovery Loan Scheme
- Sector-specific grant
- Small business grant
- Super-deduction
- Other
- Not sure
- Not received any of these grants in the last month

How long do you think your business's cash reserves will last?



- Business has no cash reserves
- Less than 1 month
- 1 to 3 months
- 4 to 6 months
- More than 6 months
- Not sure

How much confidence does your business have that it will survive the next three months?

- High confidence
- Moderate confidence
- Low confidence
- No confidence
- Not sure

What is your business's risk of insolvency?

- Severe risk
- Moderate risk
- Low risk
- No risk
- The business is insolvent
- Not sure

## 6 . Importing

Which of the following best describes your business's importing status?

- Imported in the last 12 months
- Imported more than 12 months ago
- Never imported
- Not sure

Has your business imported goods or services in the last 12 months?

- Imported goods only
- Imported services only
- Imported both goods and services
- Not sure

Have you changed where you have sources your imports of goods or services from in the last two months?

- Changed from EU to non-EU suppliers
- Changed from non-EU to EU suppliers
- Changed in a different way
- No changes made
- Not sure

Where has your business imported goods or services from in the last two months?

- EU only
- Non-EU only
- Both EU and non-EU
- Not imported in the last two months
- Not sure

How does your business's importing over the last month compare with normal expectations for this time of year?

- Importing more than normal
- Importing as normal
- Importing, but less than normal
- Not been able to import in the last month
- Not sure

How does the cost of importing over the last month compare with normal expectations for this time of year?

- Cost has increased
- Cost has stayed the same
- Cost has decreased
- Not sure

How does the time spent on importing over the last month compare with normal expectations for this time of year?

- Time spent has increased
- Time spent has stayed the same
- Time spent has decreased
- Not sure

Have you experienced any of the following challenges with importing over the last month?

- Additional paperwork
- Change in transportation costs
- Closure of infrastructure used to import goods or services
- Customs duties or levies
- Destination countries changing their border restrictions
- Disruption at UK borders
- Finding information on how to import
- Lack of hauliers to transport goods or lack of logistics equipment
- Suppliers not continuing to trade
- Suppliers not customs ready
- Time taken for checks at the border
- Other
- Did not experience any challenges with importing

What was the main cause of these importing challenges?

- Coronavirus (COVID-19) pandemic
- End of the EU transition period
- Coronavirus (COVID-19) pandemic and the end of the EU transition period
- Other
- Not sure

How much disruption to your business have these challenges caused?

- Major disruption
- Moderate disruption
- Minor disruption
- No disruption
- Not sure

Which of the following support options would your business benefit from, to help with importing challenges?

- Customs and tariffs
- Finding new alternative supply chains
- Finding new overseas contacts or customers
- Import licences
- Information on importing
- Legal support
- Transport and distribution
- Understanding markets and demand issues
- Other
- None of the above

Overall, how prepared is your business for the introduction of full customs controls for goods imported from the EU from 1 January 2022?

- Fully prepared
- Somewhat prepared
- Not prepared
- Not sure

How much disruption to your business do you expect the introduction of full customs controls to cause?

- Major disruption
- Moderate disruption
- Minor disruption
- No disruption
- Not sure

## 7 . Operational performance

In the last two weeks, approximately what percentage of your business's workforce were:

- Using a hybrid model of working
- Working from home
- Working from a designated workspace
- On sick leave or not working due to coronavirus (COVID-19) symptoms, self-isolation or quarantine
- Made permanently redundant
- Other

Is your business using, or intending to use, increased homeworking as a permanent business model going forward?

- Yes
- No
- Not sure
- Not applicable

Why is your business using, or intending to use, increased homeworking as a permanent business model going forward?

- Ability to better match jobs to skills
- Ability to recruit from a wider geographical pool in the UK
- Ability to recruit from a wider geographical pool internationally
- Improved staff wellbeing
- Increased productivity
- Reduced carbon emissions
- Reduced overheads
- Reduced sickness absence
- Reduced wage bill
- Other
- Not sure

Why is your business not intending to use increased homeworking as a permanent business model going forward?

- Concerns with integrating new starters into the workplace
- Difficulties managing staff remotely
- Negative impact on working culture
- Not suitable for our business
- Reduced communication
- Reduced productivity
- Reduced reliability and retention of staff
- Security concerns
- Other
- Not sure

When do you expect your workforce to return to their normal place of work?

- Within the next month
- Between 1 and 3 months
- Between 4 and 6 months
- More than 6 months
- Workforce already returned to their normal place of work
- Not expecting workforce to return to their normal place of work
- Not sure
- Not applicable

What percentage of your workforce do you expect to return to their normal place of work in the time period you selected?

- Above 75% of the workforce
- Between 50-75% of the workforce
- Between 25-49% of the workforce
- Less than 25% of the workforce
- Not sure

How do existing employees' hourly wages over the last month compare with normal expectations for this time of year?

- Wages are higher
- Wages have not been affected
- Wages are lower
- Not sure
- Not applicable

How do new employees' hourly wages over the last month compare with normal expectations for this time of year?

- Wages are higher
- Wages have not been affected
- Wages are lower
- Not sure
- Not applicable

## 8 . Net-zero carbon emissions

Which of the following actions, if any, have you taken to reduce your business's carbon emissions?

- Adjusting heating and cooling systems
- Electrifying your vehicle fleet
- Installing a smart meter
- Installing charging points
- Installing your own renewable electricity or heating
- Insulating your buildings
- Introducing a cycle to work scheme
- Switching to LED bulbs
- Other
- Not sure
- No actions have been taken to reduce emissions

Which of the following actions, if any, does your business intend to take in the next 12 months to reduce carbon emissions?

- Adjusting heating and cooling systems
- Electrifying your vehicle fleet
- Installing a smart meter
- Installing charging points
- Installing your own renewable electricity or heating
- Insulating your buildings
- Introducing a cycle to work scheme
- Switching to LED bulbs
- Other
- Not sure
- Not intending to reduce emissions in the next 12 months

## 9 . Comments

Please tell us anything else about your business's current situation relating to topics covered in this survey.

- Comments