

Annual Business Survey technical report: January 2024

Background information to the Annual Business Survey (ABS)

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1 . Introduction

This report describes the procedures used by the Office for National Statistics (ONS) to produce the Annual Business Survey (ABS). The report is aimed at users who want to know more about the background and history, uses and users, and concepts and statistical methods underlying the survey. It includes information about questionnaire development, sample design, data collection, results processing and quality issues.

1.1 Overview

The Annual Business Survey (ABS), formerly known as the Annual Business Inquiry – part 2 (ABI/2), is an annual survey of businesses covering the production, construction, distribution and services industries, which represents about two-thirds of the UK economy in terms of gross value added (GVA).

Every year, ABS questionnaires are sent by the ONS to around 62,000 businesses in Great Britain, and by the Northern Ireland Statistics and Research Agency (NISRA) to (currently) around 11,000 businesses in Northern Ireland.

The ABS is the largest business survey conducted by the ONS in terms of the combined number of respondents and variables it covers (62,000 questionnaires despatched in Great Britain, with around 600 different questions asked). It is the main resource for understanding the detailed structure and performance of businesses across the UK and is a large contributor of business information to the UK National Accounts.

The ABS provides a number of high-level indicators of economic activity such as total turnover, the value of purchases of goods, materials and services, and total employment costs. Data for the ABS can be broken down by characteristics such as industry type, geographic region and company employment size.

The contribution of different industries to the overall value of economic activity can be assessed in the new [productivity measures](#) published by the ONS in March 2022.

1.2 Main users and uses of the data

There are a wide range of users that view, download and use the ABS data. Users include those from government, both internal within the ONS and external in other government departments, such as the Department for Energy Security and Net Zero (DESNZ), Department for Science, Innovation and Technology (DSIT), Department for Business and Trade (DBT), the Department for Work and Pensions (DWP) and the Department for the Environment, Food and Rural Affairs (Defra). Devolved administrations such as the Scottish and Welsh Governments, as well as local authorities, also constitute main users of the ABS outputs. For government users, the ABS data are commonly used to inform policy and legislation. [ABS Government User Group](#) meetings are held biannually to give an opportunity for any changes or developments to the ABS to be discussed directly with its government users, in order that, where possible, their requirements can be met.

As mentioned in Section 1.1, the ABS output is an important contributor to the UK National and Regional Accounts to inform, for example, the estimation of gross domestic product (GDP).

The ABS also has a large number of non-government users, such as researchers, academics, think tanks, businesses, industry experts and the media. These users have largely been identified through internet searches, data requests and telephone queries. The uses to which the data are put are vast and varied, and the ABS team are striving to engage with these users more effectively to better understand their specific needs. Annex A contains a more detailed list of ABS users, including those mentioned previously, and lists examples of the uses to which the ABS data are put.

1.3 Publication of the Annual Business Survey results

Publication of the ABS results, collected for reference year "t", is in the April or May of year t + 2. This includes regional estimates and revisions to data for reference year t – 1.

Publications of the ABS results are available on the [ABS release page](#) and earlier releases of the Annual Business Inquiry data are available on the [ABI release page](#).

The survey process from sample selection through to the publication of the final ABS regional results is summarised in this section. It also outlines where important information for each stage of the survey process is covered within the sections of this technical report.

Summary of the survey process

- November to December – sample selection (Section 3)
- March – questionnaires despatched (Section 4)
- March to December – editing and validation (Section 5.1)
- August to September – imputation, expansion, estimation, outliers (Sections 5.2 to 5.5)
- October – regional apportionment (Section 5.8)
- September to February – post-results processing validation (Section 5.6)
- April to May – standard errors, disclosure control, final quality assurance (Sections 5.7, 5.9 and 5.10)
- April or May – publication: national final results
- April or May – publication: regional final results

1.4 History

Collection of information on UK business dates back to the formation of the Board of Trade (the forerunner of the modern Department for Energy Security and Net Zero (DESNZ), Department for Science, Innovation and Technology (DSIT) and Department for Business and Trade (DBT)) in 1786. In 1832, the Board of Trade created its own statistics department and began a statistical yearbook, which included information on commercial activities and trade.

As sampling methods were improved, a level was approached in the 1980s beyond which it became difficult to make further significant cuts in the sample size without affecting the quality of the estimates produced. However, the ONS continues to pursue methodological improvements, which allow further small reductions in the sample size. In addition, in 2011, we implemented a programme to explore and develop the use of administrative data, such as tax information from HM Revenue and Customs (HMRC), as an alternative or supplement to survey data.

The important events in the development of the Annual Business Survey, from the first Census of Production in 1907 to the creation of the current Annual Business Survey in 2009, are as follows:

- 1906 - The Census of Production is introduced to set trade tariffs, comparing production rates with imports. There is much talk about confidentiality and burden on businesses and whether this represents an attack on liberty or a public good
- 1907 - The first Census of Production (CoP), run by the Board of Trade, is carried out
- 1912 - First measure of GDP (output) published
- 1930 - Agriculture and forestry are excluded from the CoP
- 1941 - The Central Statistical Office is created by Prime Minister Winston Churchill, to inform the war effort and to develop national income measurements
- 1947 - The Statistics of Trade Act makes it a legal requirement that a Census of Production is held annually
- 1948 - The Companies Act includes the legal definition of an enterprise (one or more firms under common ownership or control)
- 1948 - The Standard Industrial Classification (SIC) system is introduced, and the first full post-war census is held
- 1949 - Information from Northern Ireland is published alongside that of Great Britain for the first time

- 1950 - The first Census of Distribution (CoD) is carried out, and subsequent CoDs are roughly quinquennial
- 1952 - Sampling methods are introduced. The largest businesses are completely enumerated, 1 in 10 of businesses employing fewer than 11 people are selected, and the same sampling fraction is used for businesses of the same size for every industry, except where this would generate very large samples. This approach was used until 1993. The sampling frame becomes important and is based on the response to the 1950 Census. The census continues to be held every four years, with sample surveys in intervening years
- 1954 - The Verdon Smith report is published. This confirmed the need for a census but noted that businesses themselves did not in general find the results useful
- 1958 - Standard Industrial Classification (SIC) 1958 – the reviewed classification system reduced the scope of manufacturing, including the omission of production and processing of cinematographic films, and bakehouses attached to retail shops
- 1958 - A five-yearly census is reintroduced, with sample surveys in intervening years; sample surveys used as input to national accounts, and to revise estimates from short-period surveys
- 1963 - The first fully computerised system is introduced. Punched cards and an electronic calculator had been in use since 1955. The business register is stored on magnetic tape
- 1968 - SIC 1968 – some industries are added in the review, for example, coffee blending, grinding and roasting, and tea blending. Some industries are dropped
- 1968 - The Government Statistical Service (GSS) is established by Claus, now Lord, Moser
- 1969 - The Business Statistics Office is created
- 1970 - The Census of Production becomes annual and is renamed the Annual Census of Production (ACoP)
- 1970 - The Census of Employment (CoE) begins, as National Insurance cards are discontinued. National Insurance cards, introduced in 1911, were held by businesses and swapped at labour exchanges, and were used to measure employment
- 1973 - The UK joins the European Economic Community (EEC, the "Common Market"), and comparability with European nations becomes more important. An EEC directive is issued, which coordinates annual structural surveys in EEC member states
- 1974 - The first five-yearly Purchases Inquiry (PI) is carried out
- 1974 - The Annual Census of Construction (ACoC) is introduced
- 1976 - The retail inquiry is the first part of the Annual Distribution and Services Inquiry (ADSI), to be carried out. The need for this inquiry is driven by the growing services sector in the UK.
- 1978 - Sampling is introduced more widely and now includes businesses with fewer than 50 employees
- 1980 - UK SIC system brought into line with European Nomenclature of Economic Activities (NACE) classification
- 1980 - SIC 1980 makes changes to SIC 1968
- 1981 - The Rayner Review took the view that statistics should be produced primarily for the purposes of government. In the same year, the ACoP publication recognises that European legislation is also a driver for the production of statistics
- 1984 - A business register is introduced, based on Value Added Tax (VAT) information
- 1986 - The first questions on computers are introduced. These are on the number of employees using computers, and the costs of buying and leasing computers

- 1989 - The Business Statistics Office is transferred to the Central Statistical Office
- 1991 - The first questions on pollution and waste management are introduced
- 1992 - Breakdowns of capital expenditure and stocks are dropped from the ACoP publication. These are now estimated from quarterly surveys
- 1992 - Questions on research and development activity are added
- 1993 - The first revision of NACE is carried out, and SIC is subsequently reviewed
- 1993 - SIC 1992 makes changes to SIC 1980
- 1993 - The Inter-Departmental Business Register (IDBR) is introduced. It integrates VAT and Pay As You Earn (PAYE) administrative data. Formerly, the sampling frame for service industries was based on a VAT register, and the one for production industries was based on an employment register
- 1994 - The first electronic publication of census data was on CD-ROM
- 1995 - The Census of Employment becomes the Annual Employment Survey (AES). The sample is reduced, and the frequency increased
- 1996 - EU legislation on Structural Business Statistics is passed, which set out in detail the requirements for structural business statistics and extend the coverage to service industries. The Annual Business Inquiry (ABI) is developed in response to the legislation
- 1996 - The Office for National Statistics is formed by merging the Central Statistical Office, the Office of Population Censuses and Surveys, and the statistics division of the Department of Employment
- 1997 - ACoP is modified. The employment variable moves to snapshot instead of average over year. The snapshot date is initially 12 December, but issues with seasonality meant it was moved to September in 2006
- 1998 - Annual Employment Survey (AES) becomes Annual Business Inquiry part 1 (ABI/1), which focuses on employment variables. The implementation of the IDBR, EU regulation, and the need for greater efficiency drive the development of ABI
- 1998 - ACoP, ACoC, ADSI, and PI are combined to become Annual Business Inquiry part 2 (ABI/2), which focuses on accounting variables
- 2000 - The Statistics Commission and National Statistics are established
- 2003 - SIC 2003 makes minor changes to SIC 1992, including additional detail at the sub-class level together with some minor renumbering and revisions, in response to user demand
- 2004 - Coverage is extended to insurance industries
- 2006 - PI is dropped from the ABI
- 2007 - The Statistics and Registration Services Act is passed, to promote the quality and integrity of official statistics that serve the public good. An independent body, the UK Statistics Authority, is created as a non-ministerial department reporting directly to Parliament
- 2008 - SIC 2007 is a significant revision, which, amongst other things, reflects the growth of new technologies. It follows the second review of the European NACE classification system
- 2009 - ABI/1 becomes the Business Register and Employment Survey (BRES), to reconcile differences in timing between ABI/1 and the Annual Register Inquiry, and to reduce duplication of data collected. BRES is the annual benchmark of employment and updates the IDBR
- 2009 - The Annual Business Survey (ABS) replaces ABI/2

- 2011 - SELEKT, a selective editing tool, is introduced. This increases editing efficiency and statistical quality. The tool allows those returns with the highest impact on estimates to be prioritised for editing
- 2014 - The Annual Purchases Survey is introduced by the ONS in response to the European System of Accounts 2010 regulation. New questions are added to the ABS to ensure compliance
- 2015 - A population of solely Pay As You Earn (PAYE)-based businesses was added to the Standard Business Survey Population to improve coverage. This increased the survey population by approximately 92,000 businesses
- 2015 - A new method for the apportionment from the reporting unit purchases to the local unit level was introduced. This was to preserve the additivity of purchases components values to the total purchases from the 2013 regional publication onwards

2 . Questionnaire design

2.1 Overview

There are currently 48 different questionnaire types for the Annual Business Survey (ABS).

All questionnaires contain a number of generic questions based on templates from the Standard Services and the Standard Production questionnaires. However, with the wide range of industries covered by the ABS, there is a need for industry-specific questionnaires to collect detailed information and to ensure that respondents only receive questions that are applicable to their business area. This avoids placing unnecessary burden upon respondents in sifting through a number of questions which to them may be irrelevant. In due course, the Office for National Statistics (ONS) is making a move towards online data collection, which will aid questionnaire filtering further.

The next sections describe the different questionnaire types (Section 2.2), how questionnaires are developed (Section 2.3) and the ongoing questionnaire review process (Section 2.4). Section 2.5 defines the variables published by the ABS.

2.2 Questionnaire types

A full list of the current questionnaire types is contained within Annex B, and examples are available on the [ABS webpages](#). The 48 different questionnaires are made up of 34 "long" and 14 "short" versions. Both long and short questionnaires are despatched for most sectors, long questionnaires are sent via a paper form, whereas all short questionnaires with the exception of the retail sector are sent via an electronic form. The short questionnaires request totals, and the corresponding long questionnaires ask for a more detailed breakdown.

For example, the turnover section of the motor trades short questionnaire asks for total turnover (in £ thousands). On the corresponding long questionnaire, a number of components are asked for, such as:

- "Turnover from the sale of motor vehicle parts and accessories"
- "Turnover from non motor trades activity"
- "Retail sales of food and drink sold through forecourt shops"
- "Turnover from sales of petrol etc"

This is a way of reducing the burden on the respondent, since not everyone will have to answer the more detailed breakdown of questions. Instead, the data from the long questionnaires are used to apportion the short questionnaire totals using a process called expansion. To view in more detail how the expansion of the short questionnaire is carried out, please refer to Section 5.3.

As larger businesses are usually in a better position to provide a detailed breakdown, they more often receive long questionnaires (see Table 1). Businesses with employment of 250 or more almost all receive long questionnaires and as they account for over half of the ABS total turnover estimate, this contributes greatly to the overall data quality.

Table 1: Approximate percentage of businesses in each employment size band receiving long questionnaires

Employment size band	Percentage of long questionnaires despatched
0 to 9	30%
10 to 19	22%
20 to 49	25%
50 to 99	33%
100 to 249	46%
250 or more	98%

Source: Office for National Statistics

A small proportion of businesses in the largest employment size band receive a short questionnaire. This is because of bespoke size bands that are applied to the sample to take into account industry sectors that have high employment but relatively low turnover, for example, cleaning, market research. These special cases are allocated the additional employment size band 100 to 999 and receive a small proportion of short forms. When viewing these businesses within the standard employment size band structure, it leads to Table 2, which shows a long-form percentage for the largest size band being less than the 100% as would otherwise have been expected.

2.3 Questionnaire development

New questionnaire types are added when a collection requirement arises that cannot easily be incorporated by adding questions into an existing questionnaire. The tables in Annex C lists the most recent additions and removals and the reasons behind the changes.

When a new requirement arises, an existing questionnaire may be amended or a new one introduced. This decision is made on the basis of minimising burden on respondents. Altering an existing questionnaire may well have an impact for those who already receive this questionnaire, with the additional questions potentially not applying to them. This can affect quality of returns and is also considered when deciding whether to amend an existing questionnaire or to design a new one. Both routes require rigorous testing prior to implementation, which can be a lengthy process.

2.4 Questionnaire review

There is an ongoing review process in which the large number of ABS questionnaire types are reviewed systematically.

For the 2011 ABS (despatched in January to February 2012), the long and short questionnaires for both the catering and standard services sectors were reviewed. Following initial user testing and feedback of the revised questionnaires, the next stage of the testing involved sending the new questionnaires to approximately 20% of the catering sample and 10% of the standard services sample, instead of the old versions.

Catering was selected as the old questionnaire was identified as causing respondents difficulties because of questions that were not applicable to a large number of respondents.

The services questionnaire was chosen as it is distributed to approximately 25% of the ABS sample, which is the largest sample for any questionnaire type.

Rather than focusing on specific questions, the questionnaires were stripped of all notes and the presentation improved. The testing then aimed to establish which questions had wording that caused problems by asking the respondent what data they would provide if presented with these questions. Where the understanding was unclear, the relevant notes were replaced for the next round of testing.

An example of this is the goods, raw materials and services question, which asks for energy costs. Most respondents indicated that they would not have included petrol and diesel costs within this category as required, but would place it in the answer to the road transport services question instead. The notes now make it clear what is required.

Other issues identified include clarifying the definition of capital expenditure, whether Value Added Tax (VAT) should be included, and also finding a common definition for employment, as some include casual workers and others do not. These are issues that are likely to appear across all sectors, rather than being specific to catering and services and as such, this information will help when the remaining questionnaires are reviewed.

Analysis was undertaken to ascertain the relative quality of the data received through the new pilot questionnaires, the results of which were used when deciding whether the sector questionnaire would be wholly replaced with the revised version. The analysis compared response rates, error rates, questionnaire completion times and the number of queries received.

Table 2: Response rates and percentage response clean (no errors) on first submission for the old and pilot catering and standard services questionnaires (as of June 2012)

Sector		Response rate (%)	Clean on first submission (%)
Catering Long	Old	38.2	57.3
	Pilot	41.6	62.9
Catering Short	Old	36	70.3
	Pilot	35.6	74.5
Services Long	Old	45.2	63.2
	Pilot	43.3	67.1
Services Short	Old	48.8	74.2
	Pilot	51.4	74.5

Source: Office for National Statistics

Table 2 shows that, as at 8 June 2012, the response rates for the pilot questionnaires were either equal to or above that of the old questionnaires in three out of the four questionnaire types. In all four cases, the new questionnaires were taken on with fewer errors than the old. This resulted in both pilot questionnaires being rolled out to 100% of the services and catering samples for the ABS 2012 survey, with the old questionnaires being discontinued.

2.5 Variables collected

This section defines the variables published by the ABS. A number of the variables that the ONS publish are derived variables, made up from a number of collected variables.

Approximate gross value added (aGVA)

Approximate gross value added (aGVA) represents the amount that individual businesses, industries or sectors contribute to the economy.

Generally, this is measured by the income generated by the business, industry or sector less their intermediate consumption of goods and services used up in order to produce their output, labour costs (for example, wages and salaries) and an operating surplus (or loss). The latter is a good approximation for profits, from which the cost of capital investment, financial charges and the payment of dividends to shareholders are met.

There are differences between the approximate measure of aGVA calculated by ABS and the measure of gross value added (GVA) used in the national accounts (NA). NA carry out coverage adjustments, conceptual adjustments and coherence adjustments. The NA estimate of GVA uses inputs from a number of surveys and covers the whole UK economy. Some industry sectors are not included in the ABS.

An overview of the differences between aGVA and GVA is provided in Section 8.1, while a more detailed explanation can be found in [A comparison between ABS and National Accounts measures of value added](#).

International trade in goods and services (Great Britain only)

Businesses in Great Britain are asked whether they have either purchased (imported) or provided (exported) goods and/or services to individuals, enterprises or other organisations based outside the UK. For services, value information is collected, while for goods only a yes or no response is asked for.

Number of enterprises

An enterprise is defined as the smallest combination of legal units, which have a certain degree of autonomy within an enterprise group. While labelled in the ABS publications as an enterprise count, the counts are actually reporting unit counts from the IDBR (see Section 3.1). For the majority of businesses, the reporting unit is the same as the enterprise.

Purchases

The value of all goods and services purchased during the year.

Total employment costs

This includes all gross wages and salaries, overtime payments, bonuses, commissions, payments in kind, benefits in kind, holiday pay, employer's National Insurance contributions, payments into pension funds by employers and redundancy payments less any amounts reimbursed for this purpose from government sources. No deduction is made for Income Tax or employee's National Insurance contributions. Payment to working proprietors, travelling expenses and lodgings allowances are excluded.

Total net capital expenditure

This is calculated by adding the value of new building work, acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

Total net capital expenditure (acquisitions)

This is calculated by adding the value of new building work, acquisitions of land and existing buildings, vehicles and plant and machinery.

Total net capital expenditure (disposals)

This is calculated by adding the value of disposals of land and existing buildings, vehicles and plant and machinery.

Total stocks and work in progress (increase during year)

This represents the increase during the year for materials, stores and fuel and goods on hand for sale. Amounts for materials that have been partially processed but which are not usually sold without further processing are also included.

Total stocks and work in progress (value at beginning of year)

This represents the value at the beginning of the year for materials, stores and fuel and goods on hand for sale. Amounts for materials that have been partially processed but which are not usually sold without further processing are also included.

Total stocks and work in progress (value at end of year)

This represents the value at the end of the year for materials, stores and fuel and goods on hand for sale. Amounts for materials that have been partially processed but which are not usually sold without further processing are also included.

Turnover

Turnover is defined as the total value of sales. This is calculated by adding together the values of:

- sales of goods produced
- goods purchased and resold without further processing
- work done and industrial services rendered
- non-industrial services rendered

Retail turnover by commodity

This only applies to retail sector: division 47. This is a breakdown of the total retail turnover within the retail sector into groupings of like items based upon the European Classification of Individual Consumption by Purpose.

Definitions of other variables and terms used in the production of business statistics can be found in the [Eurostat Glossary](#).

3 . Sampling procedure

3.1 Sampling frame

The Inter-Departmental Business Register

A sampling frame is a complete list of all the members of a population being studied, from which the sample is drawn. The sampling frame for the Annual Business Survey (ABS) is the list of UK businesses on the Inter-Departmental Business Register (IDBR).

The IDBR is a comprehensive list of UK businesses used by government for statistical purposes. It is also an important data source for analyses of business activities. There are 2.8 million businesses on the IDBR.

The information used to create and maintain the IDBR is obtained from five main administrative sources. These are:

- HM Revenue and Customs (HMRC) Value Added Tax (VAT) – traders registered for VAT purposes with HMRC
- HMRC Pay As You Earn (PAYE) – employers operating a PAYE scheme, registered with HMRC
- Companies House – incorporated businesses registered at Companies House
- Department for Environment, Food and Rural Affairs (Defra) farms
- Department of Finance and Personnel, Northern Ireland (DFPNI)

As well as these five main sources, a commercial data provider, Dun and Bradstreet, is used to supplement the IDBR with Enterprise Group information.

In addition, the Office for National Statistics (ONS) [Business Register and Employment Survey \(BRES\)](#) and other ONS surveys supplement these administrative sources, identifying and maintaining the business structures necessary to produce detailed industry and small area statistics. It should be noted that BRES is the only source of local unit (site) information.

A more detailed [paper on the IDBR sources, structures and updating process](#) is available.

Reporting units

The reporting unit holds the mailing address to which survey questionnaires are sent and displays the selection criteria used by surveys (see Figure 4). The reporting unit can cover the whole enterprise, or parts of the enterprise identified by lists of sites (called local units). A local unit is where the business activity and employees are based.

An enterprise may contain one or more local units, for example, several shops or restaurants. An enterprise may therefore have local units at different locations and may carry out more than one type of economic activity. Except for a minority of large or complex businesses, the reporting unit is the same as the enterprise (representing all local units attached to the enterprise). For this reason, the ABS reporting unit counts are presented as enterprise counts in publications.

Standard Industrial Classification (SIC)

Each enterprise is classified according to the [Standard Industrial Classification of Economic Activities \(SIC\)](#). The system underwent a major review in 2007. ABS data have been collected and published on the SIC 2007 system since the reference year 2008.

UK SIC 2007 is divided into 21 sections, each denoted by a single letter from A to U. The letters of the sections can be uniquely defined by the breakdown to the divisions (denoted by two digits), which are then broken down into groups (three digits), then into classes (four digits) and into sub-classes (five digits).

For example, in SIC (2007):

- section – C: manufacturing (comprising divisions 10 to 33)
- division – 13: manufacture of textiles
- group – 13.9: manufacture of textiles
- class – 13.93: manufacture of carpets and rugs
- sub-class – 13.93/1: manufacture of woven or tufted carpets and rugs

The [full structure of SIC 2007](#) consists of 21 sections, 88 divisions, 272 groups, 615 classes and 728 sub-classes.

Each local unit is assigned a single SIC five-digit code, which corresponds to the principal activity. Where more than one type of economic activity is carried out by a local unit or reporting unit, its principal activity is the activity in which most of the people are employed, though this does not necessarily account for 50% or more of the total employment of the reporting unit. There are [detailed rules](#) (PDF, 1.3MB) for determining SIC for multiple-activity economic units, including situations where measures of [value added](#) are not available.

For example, if a reporting unit contains four local units (for example, four shops), and each specialises in selling different things then they would be under different SICs. If one local unit contains more employees than the others, then the local unit with the most employees would determine the SIC of the reporting unit. The proportion of employees in each local unit could be 30%, 25%, 25% and 20% of all employees, so the reporting unit would be placed under the SIC that holds 30% of the employees. There are detailed rules for determining SIC for multiple-activity economic units, including situations where measures of value added are not available.

Re-classification of a business can occur because of a relatively small change to the nature of its operation and this can have a significant effect on ABS estimates by industry. In addition, the correction of mis-classification of businesses can lead to bias, particularly where there is systematic movement from one industry to another. This is because, where classification updates are identified through survey returns, it is only units in the survey sample that are updated.

All surveys that do not cover the whole business population, such as the ABS, have the potential for some underestimation of output variables because of the re-classification of units moving out of the ABS survey population, but never into it, however, such underestimation is likely to be small. In the ABS, this effect is corrected for by adjusting the weights of the businesses that remain in the sample.

The exact inclusions and exclusions of legal statuses and industries in the ABS are detailed in this section.

Legal status

The ABS covers the private and public sector:

- Legal status 1 (company (including building society), limited liability partnership (LLP) and joint venture)
- Legal status 2 (sole proprietor)
- Legal status 3 (partnership, and limited partnerships)
- Legal status 4 (public corporation or /nationalised body)
- Legal status 5 (central government)
- Legal status 6 (local authority)
- Legal status 7 (non-profit body or mutual association)

Status 4, 5 and 6 are public sector.

The following SICs only cover the private sector (legal status 1, 2, 3 and 7):

- Education (division 85)
- Hospital activities (division 86.1)
- Other human health activities (86.9)
- Residential care (87)
- Social work (88)

Industries

The industries covered by ABS are:

- Part of Agriculture, forestry, and fishing (part of section A – Standard Industrial Classification 01.6 to 01.7)
- Mining and quarrying (section B)
- Manufacturing (section C)
- Electricity, gas, steam, and air conditioning supply (section D)
- Water supply; sewerage, waste management and remediation activities (section E)
- Construction (section F)
- Wholesale and retail trade; repair of motor vehicles and motorcycles (section G)
- Transport and storage (section H)
- Accommodation and food service activities (section I)
- Information and communication (section J)
- Part of Financial and insurance activities (part of section K – Standard Industrial Classification 65.1 to 65.2)
- Real estate activities (section L)
- Professional, scientific and technical activities (section M)
- Administrative and support service activities (section N)
- Education (section P)
- Human health and social work activities (section Q)
- Arts, entertainment, and recreation (section R)
- Other service activities (section S)

The industries excluded by ABS are

- Part of Agriculture, forestry and fishing (part of section A – Standard Industrial Classification 01.1 to 01.5)
- Part of Financial and insurance activities (part of section K – Standard Industrial Classification division 64, 65.3 and 66).
- Medical and dental practice activities (division 86.2)
- Public administration and defence; compulsory social security (section O)
- Activities of households as employers; undifferentiated goods – and services – producing activities of households for own use (section T)
- Activities of extraterritorial organisations and bodies (section U)

The ABS covers the insurance and reinsurance parts of the financial and insurance sector (groups 65.1 and 65.2 in section K). However, data for this industry have remained experimental and, because of ongoing volatility, it was decided to remove them from the ABS 2012 provisional release onwards

3.2 Sample design

Data are collected by the Office for National Statistics (ONS) from approximately 62,000 businesses in Great Britain (excluding the Channel Islands and the Isle of Man), and by the Northern Ireland Statistics and Research Agency (NISRA) on around a further 11,000 businesses in Northern Ireland. The area covered is in line with other business surveys produced by the ONS.

Sample selection is carried out using a stratified random sample design. Similar reporting units (businesses) are grouped into strata as defined by three variables:

- employment size band
- SIC
- geographical region

Sample selection occurs independently for each cell. When the survey is designed, the size of the required sample in each stratum is determined by an algorithm, which distributes the sample to give the lowest estimated variance (uncertainty). This design is significantly more efficient (it gives a more accurate estimate for the same sized sample) than a simple, unstratified random sample.

Please note, the Northern Ireland sample is collected separately by NISRA.

The variables defining the strata for businesses in Great Britain are:

- six employment size bands: 0 to 9, 10 to 19, 20 to 49, 50 to 99, 100 to 249, and 250 or more
- SIC 2007 four-digit SIC for England and Wales, two-digit SIC for Scotland
- region England and Wales; and Scotland

Please note, the ABS do not publish to this level of disaggregation.

All businesses with 250 or more in employment are selected every year. This is because as they are large enterprises, they are dominant respondents to estimated total values; including all the largest enterprises significantly reduces uncertainty on the estimated total values.

The only exception to selecting all businesses with 250 or more in employment are for those businesses in low turnover and high employment industries where all businesses with 1,000 or more in employment are selected, and for those with 100 to 999 employment, 50% are selected.

The affected industries are:

- event catering activities (SIC: 56210)
- market research and public opinion polling (73200)
- other activities of employment placement agencies (78109)
- temporary employment agency activities (78200)
- private security activities (80100)
- general cleaning of buildings (81210)
- other building and industrial cleaning activities (81.22)

The ABS also uses inclusion markers to select businesses with low employment but high turnover.

For businesses with fewer than 250 in employment, the survey is designed so that a proportion of a stratum will generally be selected for two years before being rotated out of the sample. The random sample selection uses permanent random numbers (PRN), a unique nine-digit identifier that is randomly assigned to each reporting unit when it is added to the IDBR. The sample for each stratum is constructed using consecutive PRNs from within that stratum until the sample size required has been reached.

For the ABS, each sample is generally selected for two years and there is a year-to-year overlap of half the sample. That is, in any year, approximately half of the sample will be newly selected, and half will have been selected in the previous year as well. This is illustrated in Table 3, for a sample of four reporting units taken from a stratum containing 10 units (note that these are not real PRNs). This design means that, for half the sample, returns are available from the same businesses in consecutive years and this helps to maintain the quality of editing and validation, imputation and outlier detection (see Section 5 for more information).

Table 3: Example of permanent random number sampling method

Year 1	Year 2	Year 3
143*	143	143
290*	290	290
339*	339*	339
418*	418*	418
497	497*	497*
545	545*	545*
624	624	624*
785	785	785*
824	824	824
908	908	908

Source: Office for National Statistics

Notes

1. The asterisk (*) signifies that these units were selected in this year.

Table 1 shows that in the first year, units 143, 290, 339 and 418 were selected. In the second year, the first two units were rotated out (143 and 290) and the last two units were retained (339 and 418). Additionally, two new units were added into the sample (497 and 545). This process was then repeated for the third year. When the last PRN is reached, selection rolls around to the smallest again.

However, there are a few exceptions to this design. If a selected reporting unit moves to another stratum, for example, by changing SIC classification (see Section 3.1), then it may be selected again in the new stratum. Also, if there are fewer reporting units within a stratum because of businesses moving out, the likelihood of consecutive selection will increase. For these reasons, there is never a guarantee that a business will be selected for two years.

A further exception arises for the strata within the smallest employment size bands. For businesses with employment of 0 to 9 which are not part of an enterprise group, Osmotherly rules apply. These rules state that when a business with 0 to 9 employment has been selected for an annual survey, it will only be selected for a single year and it will not be re-selected for at least three years (provided they complete and return the questionnaire. This is implemented to reduce the burden on small businesses, which may not have as much resource for completing survey questionnaires.

4 . Data collection

4.1 Timetable of despatch

The Annual Business Survey (ABS) sample selection for Great Britain for a given year is carried out in November; and finalised in early December of that year. Questionnaires are then printed for a staggered despatch in March the following year (see Section 9.2 for Northern Ireland). The total despatch is just over 62,000 questionnaires.

The questionnaires are required to be returned to the Office for National Statistics (ONS), within the two months following the respondents' business year end.

4.2 Expected receipt

In order to meet the minimum accuracy standards required by its users, in regards to the ABS questionnaire response rate target, we aim for at least 64% of businesses by the end of August and 74% by the end of December.

4.3 Reminders

If businesses who have received questionnaires have not responded by the deadline, up to three reminder letters can be sent.

The first reminder is despatched at the beginning of June to non-responders. Reminders to businesses in the production sector are despatched before other sectors, as from analysing response data from previous years, they were identified as having the poorest response rates.

The second reminder is despatched towards the end of July. All non-responders with employment of 1,000 or more are sent a Chief Executive Letter (CEL), as opposed to a second reminder, towards the end of July, as their impact on ABS estimates are the greatest.

The third reminder is despatched at the beginning of September. However, if the response rate target for a particular sector has already been achieved, then the third reminder is suppressed. In previous survey years, businesses in the catering, retail and construction sectors most commonly received a third reminder because of their poor response rates.

The CEL is a stronger reminder to inform the chief executive or managing director that their business has not responded, and to remind them of the legal requirement to respond, only one CEL is despatched. The CEL outlines the non-compliance penalties and is sent directly to the chief executive of the business before any enforcement procedures begin.

4.4 Response chasing

Businesses are encouraged to complete ONS surveys to enable the production of quality outputs. This is achieved through effective response chasing and by addressing respondents' issues in a timely and efficient manner.

The ONS has a strategy in place that targets the economically most important businesses selected.

Responses are followed up in the following order of priority:

1. businesses with employment of more than 1,000
2. businesses with an expected turnover of more than £150 million – this ensures that businesses with smaller employment and large turnover are covered
3. businesses sent long questionnaires – this ensures good coverage for the expansion of the short questionnaires
4. short questionnaires

Each of the priority groups will start with response chasing the services, production and motor trades sectors first, as from previous experience they tend to take the longest to reach their response targets.

A manual exercise is also undertaken at certain points throughout the data collection cycle to identify industries with a low response. Non-responding businesses in these industries are identified as critical responders and are contacted.

4.5 Enforcement strategy

The ABS carries out enforcement action under the [Statistics of Trade Act 1947](#). Enforcement action is used to maintain response rates and hence the quality of the survey. It is used only as a last resort, after attempts to encourage businesses to complete the survey through telephone calls have been made, and a reminder or CEL has been sent.

If enforcement action is carried out, the business will be issued with a summons to court. The criteria for being summonsed depend on the size of the business:

- all non-responders with an employment of at least 500 are issued with a summons when they have failed to respond for just one year
- all non-responders with an employment of 250 to 499 will be issued with a summons if they fail to complete the survey for two years running
- non-responders with an employment less than 250 will be assessed and will be issued with a summons on a case-by-case basis

If a business receives a summons for a case to be heard against them in court, the business can still choose to respond to the survey and the case will be withdrawn. This option is only allowed once. If the business becomes subject to enforcement a second time, the business will be prosecuted. Businesses can be fined up to a maximum of £2,500.

5 . Converting respondent data into published estimates

5.1 Editing and validation

Questionnaires are sent to businesses either by post or electronically, along with detailed instructions on how to complete and return them. When responses are received, they are entered into the processing system electronically.

Step 1: questionnaires are electronically scanned into the data store.

Step 2: data are then transferred to the processing system. Initial validation checks are carried out on the returned data. For example, data will fail validation if:

- the questionnaire is not the correct type for the business responding
- there is an invalid question number on the questionnaire
- no questions have been completed

Step 3: after the initial validation further editing is carried out, as detailed in this section.

Automatic totalling

For the main variables total turnover, total employment and total purchases, the sum of the breakdown components on the long questionnaire are checked against the total values entered.

Automatic rounding

Total turnover is requested to the nearest thousand pounds. Where an actual (that is, non-rounded) total turnover is returned, it is common for the responses to other questions to also be returned as actual values and these are then automatically rounded to the nearest thousand pounds.

The automatic correction tests described are only possible if previous period data are available and corrections are within tolerated limits compared with previous data.

Selective editing (SELEKT Tool)

SELEKT is a generic selective editing tool. It allows each response to be scored according to a set of agreed criteria, which attempt to give high scores to the errors that will have the largest influence on estimates. Those responses with the highest score are prioritised for editing and validation. This increases the efficiency of the editing process by focusing on the responses with the highest impact and importance. The score can be split into three parts:

- suspicion of an error or mistake
- potential impact on estimate
- importance of the variable

Suspicion of an error or mistake

Variables are assigned a number from zero to one, which quantifies how suspicious we are that the value has been incorrectly entered.

If the returned value passes all validation tests, its suspicion score is zero. If the returned value fails a "fatal edit" test, its suspicion score is set to one.

Fatal edits occur where responses are impossible, for example, if the sum of the components does not equal the total value, or if a non-zero employment cost is returned, but the total employment is zero, and therefore both statements cannot be true. If a returned value fails a fatal edit test, the suspicion score for all the returned variables for that record are set to one. Records that fail fatal edit tests always fail editing, regardless of their impact or importance scores. Note that it is possible for a variable to have a suspicion score of one, without having failed a fatal edit test.

A score between zero and one is awarded where the value is not within the range expected from previous returns. The score is higher the further away from the expected value the returned value is.

Potential impact on estimate

The impact score is a measure of the potential impact on estimates of main variables if the value is in error. Estimates calculated using the returned value are compared with estimates calculated using the value expected from previous returns.

Importance of the variable

For example, issues with main variables such as turnover, purchases and employment costs will be given a higher score than those less important variables such as stocks and capital expenditure.

A variable and question score is then calculated using the following formulas:

- variable score equals suspicion multiplied by impact multiplied by importance
- question score equals sum of variable score

If the score is lower than the survey threshold, SELEKT allows questionnaires to pass validation. Those questionnaires with inconsistent returned values will fail validation, irrespective of the impact on estimates.

Step 4: when all the data have passed the required tests, and validation failures have been edited, the dataset is considered "clean" and industry estimates for publication can be calculated.

Step 5: the industry estimates are then subject to further quality checks, as described in Section 5.6.

5.2 Imputation

For the ABS to achieve the minimum accuracy required, we aim for a response rate of 74% by the end of December, increasing the accuracy of the revised estimates published in April or May. Imputation techniques are used to estimate the value of the missing data because of non-response.

Imputation gives better results than deletion, in which all subjects with any missing values are omitted from the analysis. The method uses returned values from similar businesses to estimate values for non-responding sampled businesses.

Imputations are done mainly for large businesses such as those in size band 6 (250 or more employment) and businesses with low employment but high turnover. Imputation is generally for businesses in these groups that do not respond to any part of the survey.

For non-responding small businesses, such as those in size bands 1 (0 to 9 employment), 2 (10 to 19 employment) and 3 (20 to 49 employment), imputation is not carried out and totals are estimated using adjusted weights (see Section 5.4 for a discussion of weighting).

The imputation method used is based upon the principle of ratio imputation where an imputation link is calculated using information from similar business within the same industry and size band. There are various constraints that are applied to calculating these links. The constraints on the responders (in the industry concerned) used to calculate the links are that they must have:

- employment of more than 100 returned
- turnover greater than zero
- data available for the previous and current periods

Imputation links for non-responding businesses use the median (middle value) of the ratios. The approach was determined by suppressing real data and running imputation using median ratios, which result in imputed values close to the true value.

The next stage is to check if the business was selected and responded to an ONS short-term inquiry survey covering the required period. If this is the case, the monthly or quarterly figures measured by the short-term survey may be used in place of the relevant imputed values. Returned values for a business are likely to be closer to the true value being measured, however, the short-term surveys do not collect information for all variables covered by the ABS so this approach is only possible for a limited set of variables.

Case 1: businesses that have responded in the previous period

For example, if business X has not returned a value for total turnover in the current period, but did in the previous period, businesses in the same sector that have returned a value for total turnover in the current period are considered.

Of these, those who have returned a value for total turnover for both the current and the previous periods are identified. The ratio of the current value of total turnover to the previous value for total turnover is then calculated.

For each responding business to both periods:

$$\text{ratio} = \frac{\text{total turnover in period } T}{\text{total turnover in period } (T - 1)}$$

The median ratio value, referred to as the imputation link, is then calculated and applied to the returned value for the non-responding business in the previous period.

Table 4 shows how a turnover value for business X could be imputed.

Table 4: Example imputation of turnover value for business that has responded in previous period

Business	Turnover in period (T-1) / £1,000s	Turnover in period T / £1,000s	Ratio = turnover(T) / turnover(T-1)
A	50	60	1.200
B	45	50	1.111
C	52	49	0.942
X	48	?	
E	75	82	1.093
F	64	64	1.000

Source: Office for National Statistics

- Median of ratios equals 1.093.
- Imputed value for X in period T: turnover for X in period T – 1 multiplied by median of ratios equals 48 multiplied by 1.093 = 52.5.

Case 2: businesses that are first-time responders

In the example in Table 5, business X is a first-time responder and so does not have any returned values for the previous period. In these cases, the turnover of businesses held on the IDBR is used in the calculation of the imputed value for X.

Table 5: Example imputation of turnover value for business that has not responded in previous period

Business	Turnover in period (T-1) / £1,000s	Turnover in period T / £1,000s	IDBR turnover / £1,000s	Ratio (turnover(T) / IDBR turnover)
A	36	42	44	0.97
B	19	16	23	0.70
C	6	8	6	1.35
X	-	?	40	
E	98	97	65	1.49
F	85	102	90	1.13

Source: Office for National Statistics

- Median of ratios equals 1.13.
- Imputed turnover for X in period T: IDBR turnover of X multiplied by median of ratios equals 40 multiplied by 1.13 = 45.

When calculating median ratios as described previously, the calculation routine will attempt to identify respondents at a four-digit SIC level. Should for some reason there be no median at this level (for example, because of insufficient number of businesses), the routine will try to use a median calculated at three-digit SIC level. If this fails to find a median, the routine will try at the two-digit SIC level.

5.3 Expansion

As described in Section 2, the ABS has two questionnaire types: long and short. The short questionnaires are mainly sent to small businesses and only ask for totals such as total turnover or total purchases. The long questionnaires are mainly sent to large businesses and a sample of smaller ones and ask for components of those totals, such as any other income and sales of goods of own production, in addition to overall totals. This method is used to reduce the response burden on smaller businesses.

The values of the components therefore need to be estimated for the businesses that received short questionnaires. This is done by calculating component proportions for those businesses returning long questionnaires and using these proportions to estimate the size of the components for the other businesses. This process is called expansion. Ideally, proportions are calculated from (long questionnaire) businesses in the same employment size band and same four-digit SIC industry ("cell") as those (short questionnaire) businesses that are being estimated for. However, this is not always possible, so the rules for expansion are:

- if there are at least five returned long questionnaires in the cell, then expansion can go ahead using only businesses in that cell
- if there are fewer than five returned long questionnaires, then employment size bands are combined until at least five returned long questionnaires are found; sometimes all size bands have to be combined and in this case, if there are at least three returned long questionnaires within the cell, these are used (the combining of size bands within each four-digit SIC industry occurs in accordance with Table 6)
- if there is still an insufficient number of long questionnaires, responses for the whole two-digit SIC are used

Table 6: Combining size bands within four-digit Standard Industrial Classification 2007 industries

Employment	Size band on 1st attempt	Grouped size bands on 2nd attempt	Grouped size bands on 3rd attempt	Grouped size bands on 4th attempt	Grouped size bands on 5th attempt	Grouped size bands on 6th attempt
0 to 9	1	1 and 2	1 to 3	1 to 4	1 to 5	1 to 6
10 to 19	2	1 to 3	1 to 4	1 to 5	1 to 6	
20 to 49	3	2 to 4	1 to 5	1 to 6		
50 to 99	4	3 to 5	2 to 6	1 to 6		
100 to 249	5	4 to 6	3 to 6	2 to 6	1 to 6	
250 and over	6	Expansion is not applied to size band 6, as they are all long questionnaires				

Source: Office for National Statistics

The expansion is then carried out using one of the two methods described in this section. The method used depends on the component being estimated. An example calculation is shown for each method.

Method 1: expansion using ratios

This expansion is used to break down totals returned on short questionnaires, for example, total turnover, into individual components, for example, the value of sales of goods of own production. The method uses the ratio of components to totals from the long questionnaire as follows:

- for each long questionnaire component, the sum of all the returned values is calculated; this is divided by the sum of the long questionnaire returned totals and multiplied by 100 to get a percentage contribution for each component to the total
- this percentage is then used on the short questionnaire returned total to get an estimate of the short questionnaire component

Tables 7 and 8 provide an example where the total turnover from the long questionnaire is used to get a value of sales of goods of own production using expansion. Consider the data obtained from the short questionnaire for total turnover for five businesses, and that from 12 other businesses that returned the long questionnaire.

Table 7: Example short questionnaire responses for use in expansion using ratios

Business	Total turnover (£)
A	35,527
B	34,280
C	42,080
D	25,178
E	21,730

Source: Office for National Statistics

Table 8: Example long questionnaire responses for use in expansion using ratios

Business	Sales of goods of own production (£)	Total turnover (£)
F	42,000	42,000
G	25,000	25,000
H	24,039	24,039
I	12,771	29,325
J	20,840	20,886
K	31,635	31,635
L	31,680	32,568
M	15,470	15,470
N	0.00	5,748
O	21,240	21,240
P	44,651	44,651
Q	8,946	9,160
Total	278,272	301,722

Source: Office for National Statistics

Ratio equals sum of components divided by sum of totals (278,272 divided by 301,722 equals 0.9223).

Percentage: 0.9223 multiplied by 100 equals 92.23%.

Using expansion, the value of sales of goods of own production for the short questionnaire can be calculated (Table 9).

Table 9: Example expanded short questionnaire responses using ratios

Business	Turnover (£)	Estimated value of sales of goods of own production (= turnover * 92.23 %) (£)
A	35,527	31,616
B	34,280	32,766
C	34,280	38,810
D	25,178	23,221
E	21,730	20,041

Source: Office for National Statistics

Method 2: expansion using per head of employment values

This expansion is used for standalone questions with no totals, for example, insurance claims received, that are not asked on the short questionnaire. The procedure is as follows:

- for each returned value from the long questionnaire, the value per head of employment is calculated, by dividing the value of the variable by the businesses' employment
- the mean value per head of employment is then found by taking the sum of values per head and dividing it by the number of businesses
- the mean value per head of employment is multiplied by the number of people in employment in the business to calculate the value for insurance claims received for the short questionnaire

For example, using the total turnover on the long questionnaire, the short questionnaire value for the variable any other income is found. The choice of what size bands are included in the expansion calculation follows the rules set out earlier in Table 6. In this example, the short questionnaires were sent to businesses in size bands 1 or 2. In order to find at least five returned long questionnaires in the same industry, businesses in size bands 2, 3 and 4 were included in the calculation also (Table 10).

Table 10: Example long questionnaire responses for use in expansion using per head of employment values

Business	Size band	Employment	Any other income (£)	Any other income per head of employment (£)
A	2	13	0	0
B	3	30	0	0
C	4	69	0	0
D	4	58	0	0
E	4	82	0	0
F	4	50	0	0
G	4	55	35	0.636
Total				0.636

Source: Office for National Statistics

Mean any other income per head of employment: 0.636 divided by 7 equals £0.091 per head of employment.

Using the mean per head of employment value, the value for any other income for the short questionnaire is calculated (Table 11).

Table 11: Example expanded short questionnaire responses using per head of employment values

Size band	Employment	Estimated any other income (£) (= employment * 0.091)
1	2	0.18
1	4	0.36
1	7	0.64
1	8	0.73
1	3	0.27
1	2	0.18
2	19	1.73
2	15	1.37

Source: Office for National Statistics

5.4 Estimation of totals

It is not possible to collect data on every UK business every year, because:

- the burden on businesses would be too great
- the cost of running such a census would be prohibitive
- a well-designed sampled survey can produce better estimates than a census with a poor response rate

Therefore, the ABS collects information from a sample of the UK business population each year. The sample design is described in Section 3.2. This section describes how returns from the sample are used to estimate totals for the whole population.

Weighting

In order to calculate the estimates for an entire population from data collected from a sample, the ABS uses standard statistical weighting methods. Essentially the results received from the sample are multiplied by two weights: the a-weight and the g-weight.

The a-weight, also known as the design weight, accounts for the sample design so that a business' probability of selection is properly reflected. So, for example, a business with a small probability of being selected for the survey will have a large design weight.

The g-weight, or calibration factor, makes a correction for any potential bias in the selected sample. For example, in a random selection of five businesses out of a population of 10, it is possible that the five businesses selected have, by chance, higher values for the variables of interest than the non-sampled businesses. If no correction is made, the population total would be over-estimated. Auxiliary information, such as information not collected by the survey, which acts as a proxy for the variable of interest, is used to correct for this effect. The ratio of the actual population total for the auxiliary variable to the population total estimated from the sample's auxiliary variables is calculated and this is called the g-weight. For the ABS, the auxiliary variables are the IDBR employment and turnover, with the choice dependent on the variable being estimated.

The weighted value is calculated as: $\text{weighted value} = \text{returned value of the variable} \times \text{a-weight} \times \text{g-weight}$

Estimates of population totals are then found by simply summing the weighted values over the whole sample.

Calculating the a-weights and g-weights

A-weights

An a-weight is calculated for each cell in the sample. A cell, or stratum, is a group of businesses defined by their size and industry (see Section 3.2). In its simplest form, the a-weight, a , for each cell is calculated as:

$$a = \frac{N}{n}$$

Where N is the total number of businesses in the cell (the population) and n is the number of businesses in the sample. For example, to estimate the weight of a pile of 50 bricks, 10 bricks could be weighed. N , the total number of bricks is 50; n , the sample size, is 10; and a is therefore 50 divided by 10 equals 5.

However, for the ABS, an adjustment is made. It is possible for businesses to stop trading between the time the sample is selected (November) and the time the questionnaires are despatched (January or February). This is called a business "death". In some cells, there will also be (unknown) "births" in the population – businesses that start trading but are not included in the sampling frame. To avoid bias, the a-weights are adjusted in cells where births have occurred, using assumptions pertaining to the relationship between the number of births and the number of deaths.

The adjusted a-weight is calculated as:

$$a = \frac{N}{n - d} \times \left(1 + \frac{(h - 1)d}{n}\right)$$

Where for each cell:

- N is the total number of businesses
- n is the number of businesses in the sample
- h is the birth or death constant: h equals 1 for a sampled cell (assuming one birth for every death), and h equals 0 for a fully enumerated cell (assuming no births)
- d is the number of deaths

So, for example, for a sampled cell, if:

- N equals 1,247
- n equals 19
- h equals 1
- d equals 1

$$a = \frac{1247}{19 - 1} \times \left(1 + \frac{(1 - 1)1}{19}\right)$$

Then the a-weight, a equals 69.3.

G-weights

G-weights are calculated for groups of cells with the same industry, but across several size bands. Generally, size bands 1 (0 to 9 employment), 2 (10 to 19 employment) and 3 (20 to 29 employment) are grouped for the calculation of g-weights. These groups are called g-weight bands.

In its simplest form, the g-weight is the ratio between the total of the auxiliary variable estimated from the sample and the actual population total for the auxiliary variable. The g-weight will therefore be greater than one when the total auxiliary estimated from the sample is less than the total auxiliary in the population, and less than one when the total auxiliary estimated from the sample is more than the total auxiliary in the population. In a well-designed sample, all the g-weights should be close to one. The g-weight therefore helps correct for any imbalances in the selected sample that arise through random chance or non-response.

The g-weight is calculated as follows:

$$g = T_{pop} / (T_{samp} * (N/n))$$

Where:

- T_{pop} is the sum of IDBR turnover (or employment) over all businesses in the population
- T_{samp} is the sum of IDBR turnover (or employment) over all businesses in the sample
- N is the number of businesses in the population n is the number of businesses in the sample
- $T_{samp}*(N/n)$ is the total for the auxiliary estimated from the sample

However, for the ABS, the g-weights are also subject to a correction for business deaths, and the adjusted formula is as follows:

$$g = \frac{T_{pop} + (h - 1) Td}{\frac{N + (h - 1)d}{(n - d)} \times (T_{samp} + (h - 1)Td)}$$

Where:

- T_{pop} is the sum of IDBR turnover (or employment) over all businesses in the population
- T_{samp} is the sum of IDBR turnover (or employment) over all businesses in the sample
- Td is the sum of IDBR turnover (or employment) over all businesses that have died
- N is the number of businesses in the population
- n is the number of businesses in the sample
- h is the birth or death constant: h equals 1 for a sampled cell (assuming one birth for every death) and h equals 0 for a fully enumerated cell (assuming no births)
- d is the number of deaths

So, for example, if:

- Tpop equals 217,539
- Tsamp equals 2008
- Td equals 134
- N equals 1,247
- n equals 19
- h equals 0
- d equals 1

then:

$$g = \frac{217,539 - 134}{\frac{(1247 - 1)}{(19 - 1)} \times (2008 - 134)}$$

The g-weight, g equals 1.68.

Where more than one size band is included in the calculation of the g-weight, the equation becomes:

$$g = \frac{\sum_{i=1,M} [Tpop_i - (h_i - 1)Td_i]}{\sum_{i=1,M} \left[\frac{N_i + (h_i - 1)d_i}{(n_i - d_i)} \times (Tsamp_i + (h_i - 1)Td_i) \right]}$$

Where: i equals 1 for businesses in size band 1, i equals 2 for businesses in size band 2, and i equals M for businesses in size band M.

Businesses that are in the largest employment size band, generally those with employment of 250 or more, are given a g-weight of one. For some types of business (for example, employment agencies) the largest employment size band is 1,000 or more.

5.5 Identifying and processing outliers

Occasionally a business returns a different pattern of results from the other businesses within its cell. If a business' returned turnover is very different from its IDBR turnover, or if a particular variable is proportionally much higher or lower than others in the same cell, then the business' return is atypical. Hence, this business is an outlier.

It is the nature of business survey populations that there are often a small number of unusual values, or outliers, within sampled strata. Outliers are a common problem in business surveys which, if left untreated, can have a large impact on the variability of survey estimates.

The outliering process is a trade-off between introducing a small bias and reducing the variability of estimates and starts with an assumption that the data returned are correct, that is, they have not been mis-entered, although figures are validated as much as possible before any decision to outlier them is taken. For the ABS, an outlier is defined as a returned value that has a very large influence on an estimate. This can be an unusually large value or an unexpected value with a large weight.

Identification of outliers

There are two separate processes for identifying outliers in the ABS – one automatic, and the other manual.

Automatic outliers

Automatic outliers are identified when automatically processing results.

Outliers are identified if the ratio of returned turnover to IDBR turnover is high. This is calculated as follows:

returned turnover/ (1 + IDBR turnover) greater than 50

Division by zero is avoided by using (1 + IDBR turnover) in the denominator. If the returned turnover is more than 50 times the IDBR turnover, an outlier is flagged.

Manual outliers

Manual outliers are identified during results investigations by expert judgement from staff.

The considerations taken into account before identifying a manual outlier are:

- the level of grossed figures for all other contributors, in the same size band, in comparison with our potential outlier
- the ratio of the returned turnover to the registered turnover for the business; the effect it will have on the aggregates for all variables in the industry and the series of year-on-year data
- ensuring an unacceptable level of bias is not introduced into the series by identifying too many outliers within the same size band and industry
- the number of responses in the size band – if the number is low, size bands can be joined together for calculating the g-weights and the identification of too many outliers could increase this effect

Treatment of outliers

When the outliers have been identified, the businesses are removed from their size band and treated. The method the ABS uses to treat outliers is known as the post-stratification method. In this method, the weights of the outliers are treated so that they do not have a large effect on the estimates. Post-stratification is a special case of weight modification where the weights of the outliers are reduced to one.

The weights for the original size band are recalculated once the distorting business has been removed.

This approach reduces the weights associated with sampled outliers and increases the weights associated with sampled non-outliers. In most cases, the weight of the outlier that is treated is the final weight, which is the product of a-weight and g-weight. The method assumes that the sampled outliers are the only outliers in the population.

Using a simple example, consider a population without stratification and where only design weights are used in the estimation:

- N equals population size
- n equals sample size
- n_1 equals number of non-outliers in sample
- n_2 equals number of outliers in sample

The original weight is calculated as follows:

$$w_a = \frac{N}{n}$$

The post-stratification method is to:

- decrease sampled outliers' weights from $\frac{N}{n}$ to 1

- increase sampled non-outliers' weights from $\frac{N}{n}$ to $\frac{N - n_2}{n_1}$

This method:

- places outliers in a separate "1-in-1" sampled cell, so that each outlier represents itself only (as it is nonrepresentative)
- having removed those outliers from their original cells, allows the weights of the remaining non-outliers in the cell to be recalculated

5.6 Post-results processing validation

Post-results processing validation refers to the stage where checks are done on the final industry results before publishing.

These checks are carried out by different teams in charge of the specific industries; however, for all the teams the checks are done in a similar way.

The process of checking aggregated results – "post validation checks" – is as follows:

- trends are analysed from the industry level, down to the micro-level data, the data may also be analysed by sizeband; trends are compared with previous years' results
- atypical results and anomalies are highlighted and prioritised
- when atypical results are found, notes on previous returns (for ABS and other surveys) are checked (to identify, for example, mergers, specific one-off events); if this does not give a sufficient explanation of the unusual result, the data collection team will contact the respondent for further information
- if contacting the respondent does not result in an amendment but the result is consistent with the other businesses in the same sizeband and industry, it will not be changed; if the result is inconsistent, it will be treated as an outlier

5.7 Production of standard errors

Standard errors are a measure of uncertainty. The standard error is one of the main measures of survey quality; it indicates the extent to which the estimates would be expected to vary over repeated random sampling.

The ABS uses stratified sampling and both separate and combined ratio estimation to estimate totals. A standard approach is then used to estimate the variance, from which standard errors can be calculated.

The size of the standard error is a function of the cell sampling fractions, population and sample sizes, and of how much variation there is in the values returned for different businesses in the same cell. A well-designed stratified sample will seek to minimise the variation within a cell. For the ABS, this means that the strata which define the cells are industry and employment size, where businesses in the same industry and similar employment are expected to have similar turnovers and employment costs.

Variance estimation of the ratio estimators in stratified sampling

The formula given in this section is used for calculating ratios in stratified sampling for both the combined ratio data estimate and the separate ratio data estimate. The formula is for the total variance, but it can be adapted to calculate variance for various domains (such as further breakdowns by, for example, industry or geography).

Let :

\bar{y}_h be the sample mean of the variate of interest in stratum h

\bar{x}_h be the sample mean of the auxiliary variate in stratum h (in ABS x is the turnover or employment variable)

H be the number of strata

N be the number of units in the g – weight band (Gwtband) – see Section 5.4 (calculating the a – weights and g – weights)

N_h be the number of units in stratum h

$w_h = \frac{N_h}{N}$ be the stratum weight

\bar{X} be the population mean of the auxiliary variate

The estimate of the ratio \widehat{R}_h is calculated as follows :

$$\widehat{R}_h = \left\{ \begin{array}{l} \frac{\bar{y}_h}{\bar{x}_h} \text{ if separate ratio is used} \\ \frac{\sum_{h \in Gwtband} \sum_{h=1}^H w_h \bar{y}_h}{\sum_{h \in Gwtband} \sum_{h=1}^H w_h \bar{x}_h} \text{ if combined ratio is used} \end{array} \right\}$$

The variance of the estimator of the total in some domains is calculated as:

$$Var(\widehat{Y}) = \sum_{h=1}^H N_h^2 \left(1 - \frac{n_h}{N_h}\right) \frac{1}{n_h} \sum_{i \in s_h} \frac{(y_i - \widehat{R}_h x_i)^2}{n_h - 1}$$

The standard error of estimates from stratified sampling is found by calculating the positive square root of the estimated variance. The standard error of the estimate is calculated as:

$$SE(\widehat{Y}) = \sqrt{\text{var}(\widehat{Y})}$$

5.8 Regional apportionment

Background

The ABS collects data at reporting unit level (each business) using the Inter-Departmental Business Register (IDBR) as the sampling frame. Generally, reporting units are the same as the enterprise (which is the legal entity of the business) but larger enterprises can be split into a number of reporting units based on divisional structure, geographical considerations, type of activity, or other agreed reporting structures. Reporting units return total values that represent one or many local units of that business. Local unit information is not requested in addition to reporting unit information because of the extra burden this would place on businesses.

To produce ABS regional data, the reporting unit data must be apportioned amongst the local units of that business. Regional data are apportioned based on local unit industry classification, employment size and regional location.

All ABS national results for the UK are produced using reporting unit data and the UK national total for each variable at the "all industry" level is the figure that the regional estimates for that variable will add up to.

Apportioning to local units

Regional estimates are based on local unit information. Each reporting unit has at least one local unit attached to it (or if there is no local unit then the reporting unit is also classed as a local unit for regional purposes).

At the time of selecting the ABS sample, information from the IDBR such as employment, industry and region for every reporting unit is saved and stored for results purposes. In addition, a local unit register is saved, which links each reporting unit to the related local units, as well as giving full geographic, industry and size (employment number) detail about all local units.

The regional ABS methodology uses information held on the IDBR for local unit employment to compile detailed estimates below the national level. Since no local unit information is collected by the ABS, the reporting unit data are apportioned amongst the constituent local units in line with a regression model. The covariates used in this model are industry (mainly three-digit SIC 2007), geography (English regions and UK countries), and size bands (eight employment size bands: 1 to 2, 3 to 4, 5 to 9, 10 to 19, 20 to 49, 50 to 99, 100 to 249 and 250 or more). The model parameter estimates are obtained by fitting the model that best predicts the data gathered from reporting units with very few local units.

The ABS reports primarily at [International Territorial Levels](#) (ITL1 level) and provides analysis at lower levels by request. An example of how the ITL classification system works can be found in Annex D.

In simple terms, the fitting of a regression model is the process of using the relationship between known inputs (called covariates) and unknown (or dependent) variables. Regression coefficients are estimated to minimise the error in the predicted value of the dependent variables. Two methods are used to estimate the regression coefficients – Generalised Linear Model (GLM) and Categorical Data Modelling (CATMOD).

The input to GLM and CATMOD is the reporting unit data of units with fewer than three local units and less than 100 employment (as these are believed to behave most like local units). The initial intention was to use only GLM to produce a single set of regression coefficients, but the large number of zero value data items distorted the shape of the overall distribution.

The zeros were removed from the analyses of variance and modelled separately using a LOGIT transformation (CATMOD), which performs much better on this type of data. Therefore, there are two apportionment weights, which are combined to apportion the reporting unit data to local units. Each variable is apportioned independently with its own set of weights. At the end of the apportionment process the sum of the data allocated to the local units is constrained to be the same as the returned data of the original reporting unit.

Once the data have been apportioned to local units for returned reporting units, then totals are estimated for English regions and UK countries. At the "all industry, all region" level, the regional data are constrained to equal the national total for each variable using a scaling factor, which is then applied to every local unit.

Estimating totals for detailed levels of geography

There is a threshold below which the number of returns in any given year makes the data too volatile to use for regional apportionment. This threshold is known as the minimum domain level. Below this level synthetic estimation replaces actual data. The minimum domain level is generally the two-digit SIC 2007 and NUTS3 level, but other levels exist for certain industries.

Data are apportioned to local units and estimated to population level as detailed previously, then the levels of data lower than the minimum domain are aggregated to the minimum domain level and then re-allocated below this level based on a per head of local unit employment. This reduces the impact that differing samples from year to year can have on the small area estimates.

Industry totals

Although the sum of the regional data for each variable exactly matches the overall national totals, they do not match at any industry level below "all industry" totals because the local unit classification (rather than the reporting unit classification) is used for regional results. Therefore, the national estimate of gross value added (GVA) for retail (SIC 2007 industry 47) for instance will be different from the regional estimate of GVA for retail across all regions.

5.9 Keeping respondents' data confidential

Confidentiality protection requirement by law and Government Statistical Service (GSS) policy

The need to keep records of individuals, businesses or events used to produce official statistics confidential is enshrined in law. However, this does not prevent the release of anonymised or aggregated data.

The [Code of Practice for Statistics](#) and the National Statistician's guidance: [Confidentiality of Official Statistics](#) provide the Government Statistical Service (GSS) policy framework for official statistics in this regard. The Code of Practice guarantees confidentiality to those who provide private information for the production of official statistics.

Furthermore, ONS surveys are conducted on behalf of the UK Statistics Authority and all outputs are subject to Section 39 of the [Statistics and Registration Service Act 2007](#).

Business surveys operating within the UK are governed under the [Statistics of Trade Act 1947](#). This states that tables should not be published that would disclose any information relating to an individual business, unless there is expressed consent in writing from that business.

The ONS is now fully compliant with the [GDPR regulation](#).

ONS confidentiality pledge

The confidentiality pledge is an assurance of confidentiality given to survey respondents.

"All the information you provide is kept strictly confidential. It is illegal for us to reveal your data or identify your business to unauthorised persons."

Statistical disclosure control and the ONS

The [Statistical Disclosure Control Policy](#) sets out the standards for safeguarding the information provided in confidence to the ONS. Disclosure control refers to the methods that reduce the risk that confidential information is published in any official statistics. These methods are applied if ethical, practical or legal considerations require the data to be protected. Disclosure control involves modifying data so that the risk of identifying individuals is reduced, but at the same time attempts to find a balance between improving confidentiality protection and maintaining an acceptable level of quality in the published data.

Statistical disclosure control is applied to the ABS data before publication.

Identifying disclosive data for the ABS

The design of the ABS means that totals can be estimated for each industry and employment size band. However, these totals are usually aggregated for publication purposes, for example, to all businesses in an industry, or to higher-level industry groups. Combining totals like this improves the statistical quality of the estimates and reduces the risk of disclosure. It is at the aggregated level that disclosure control is carried out. The first step is to identify whether data could be disclosive, that is, whether there is a risk that information about an individual business could be identified.

In the following discussion, a "cell" refers to an element of a published table, containing the aggregated data (as described previously), not to the sampling cells described in Section 3.2. For tables of total values published by the ABS, there are two criteria that must be met in order for the published value to be deemed non-disclosive.

These are:

- minimum threshold rule: this rule states that there must be at least n reporting units (businesses) in a cell
- p% rule: this rule states that the total contribution of the m largest contributors to the cell aggregated total must be less than p% of the total in that cell

The values of n, m and p should remain confidential. Knowing these values could allow information on individual businesses to be calculated.

In this example, there are 10 businesses in a cell, of which four have returned their total turnover estimates and n equals 3, m equals 1, and p equals 95%.

Table 12: Example of disclosure control

Business	A	B	C	D	E	F	G	H	I	J
Total turnover (£1,000)	-	20	30	-	5	-	1,500	-	-	-

Source: Office for National Statistics

The two criteria are applied to the data as follows.

Threshold rule

There are four businesses that have reported values. The minimum threshold, n, is 3, so the cell is not disclosive under this rule.

p% rule

Total returned turnover of the cell = £(20+30+5+1,500) thousand equals £1,555 thousand, m is one, and the largest contributor is business G, with a total turnover of £1,500 thousand.

So, the percentage contribution of business G to the total turnover in the cell is calculated as follows:

(1,500 divided by 1,555) multiplied by 100% = 96.5%

In this case, 96.5 is greater than 95%, so under this rule, the cell is disclosive.

As the cell has not met both criteria, it is identified as a disclosive cell and disclosure control methods must be applied before the data can be published.

Disclosure control methods

There are several standard techniques for controlling disclosure used on ABS results. These are described in this section.

Cell suppression

Cell suppression is the standard method used to protect tables with disclosive cells. The disclosive cells are suppressed, that is, they are not published. This is known as primary suppression. Other, non-disclosive cells must sometimes also be suppressed, to prevent the values of the primary suppressed cells from being calculated by subtraction of all the other cells from the total. These are known as secondary suppressions. This is the method used by the ABS to suppress disclosive values.

Merging of cells

Cells may also be combined to prevent publication of disclosive data, for example, where there are very few industries in a specific sector, a higher industry classification will be used instead.

Rounding

Monetary estimates in our standard releases are rounded to the nearest £ million or £ billion, with employment data rounded to the nearest 1,000. Percentages or rates displayed in ABS releases must be derived from the unrounded values and then the percentages rounded to one decimal place.

Further information

For more information, see the [ONS disclosure control policy](#).

5.10 Final quality assurance

This section describes the quality assurance carried out on the ABS results when they are aggregated to industry and geographical totals.

The national results are quality assured before the regional results. When the regional results are produced, they are checked against national results. Any further issues that arise because of the process of producing the regional estimates are fed back to the national results, which are adjusted as necessary before publication.

The quality assurance process is as follows:

- data aggregated to two-, three- and four-digit SIC level are compared with results from the last three years
- large or unusual movements are investigated down to individual business level and followed up with respondents where appropriate
- totals are checked for consistency, including one-digit totals, overall totals and, for the regional results, the sum of the regional totals is checked for consistency with national totals
- sense checking occurs in collaboration with ONS economists, as the commentary for the statistical bulletin is put together, so that the results are understood in the wider economic context
- the results are finally signed off by the ABS output manager and the relevant Divisional Director

6 . Revisions policy

The Office for National Statistics (ONS) ensures that published estimates are as accurate as possible. However, if significant changes are made to source data after publication, then estimates will be revised. We have a clear [policy](#) on how revisions are handled across the organisation and the specific procedure for the Annual Business Survey (ABS) is outlined in Sections 6.1 and 6.2.

6.1 Planned revisions

Planned revisions usually arise from either the receipt of additional data from late responding businesses or the correction of errors to existing data by businesses responding to the ABS.

National and regional figures for the current reference year will usually be revised in the following years final release.

All other revisions will be regarded as unplanned and will be dealt with by non-standard releases (see Section 6.2). All planned revisions will be released in compliance with the same principles as other new information.

6.2 Unplanned revisions

In addition to planned revisions to the current and previous survey years, additional unplanned revisions may be published if they are considered to be large enough and of sufficient interest to users such that a delay until the next standard release is not justifiable, or if they effect data in more than just the current and previous survey years. The timing with which these revisions are released will consider:

- the need to make the information available to users as soon as is practicable
- the need to avoid two or more revisions (to the same data items) in quick succession, where this might cause confusion to users

All unplanned revisions will be released in compliance with the same principles as other new information.

7 . Employment estimates

7.1 Background

Up to the 2019 publication released in June 2021, the Office for National Statistics (ONS) published employment point-in-time estimates alongside Annual Business Survey (ABS) data within the published datasets. The ABS team have carried out accessibility reviews of the datasets published and these employment estimates will no longer be included within the published datasets from the 2020 reference year.

However, users can download data from the [NOMIS](#) where the latest Business Register and Employment Survey (BRES) survey estimates will be available to download.

7.2 Comparison of ABS and BRES

Caution should be taken when interpreting productivity measures created using employment information included within ABS publications as it is collected by a separate survey, BRES.

BRES has wider industrial coverage than the ABS, however, even when BRES results are refined to have the same industrial coverage as ABS, differences remain. ABS and BRES have different:

- sample selection periods
- sample designs
- questionnaires
- reference periods

Sample selection periods

The sample for the BRES is selected from the Inter-Departmental Business Register (IDBR) in August compared with November for the ABS. This means that the BRES and the ABS samples are drawn at different times in the year, which will cause differences in births, deaths and the general movement of businesses between industries.

For further information on the IDBR sampling frame, see Section 3. As an example, a variable such as turnover per head is calculated using an estimate for the turnover based upon a sample of businesses in existence in October, divided by an estimate for the number in employment for businesses in existence at a point in time two months earlier.

Sample designs

The ABS sample is stratified at four-digit Standard Industrial Classification 2007: SIC 2007 class level while the BRES sample design is stratified at the higher two-digit division level.

Questionnaire reference periods

The ABS asks for information for a calendar year. BRES asks about employment at a point in time within the year.

The two surveys also have different estimation methodologies, data validation, and quality assurance and publication timetables. These differences mean that care should be taken with interpretation when using the employment data together with the ABS data at the more detailed industry levels.

7.3 Year-on-year comparison issues

The sample design for the employment data survey has undergone a number of amendments over the years, the most significant of which was the implementation of the BRES survey to replace ABI/1 in August 2009. Therefore, users should be aware that there are methodological break points at 2005, 2008 and 2009 for the employment information, making comparisons across these years more difficult.

Because of requests from employment data users in national accounts for a "common base year", ABI/1 data for 2008 (collected using an ABI/1 questionnaire) were processed using the new BRES results system, which had been improved by using a very different methodology from the ABI/1 results system. This means that data for 2008 are available on two approaches for the transitional year. This makes comparisons of employment measures before and after the break more feasible, however, as it is not possible to implement all the changes that occurred in moving from ABI/1 to BRES to the transitional year (namely recollecting data using the new questionnaire), caution should be taken when comparing employment measures across these years.

8 . Comparability of ABS estimates with other statistics

8.1 Comparison of ABS approximate GVA and national accounts GVA

This section provides a brief overview of the differences between measures of value added from the Annual Business Survey (ABS) and the national accounts. A more detailed explanation of the differences is available in [A comparison between ABS and National Accounts measures of value added](#) (PDF, 463KB), published in April 2014.

The ABS publishes an approximate measure of [gross value added at basic prices](#) (aGVA). Gross value added (GVA) at basic prices is [output at basic prices](#) minus [intermediate consumption at purchaser prices](#). The basic price is the amount receivable by the producer from the purchaser for a unit of a good or service minus any tax payable plus any subsidy receivable on that unit.

There are differences between the ABS approximate measure of GVA and the measure published by [national accounts](#). National accounts carry out coverage adjustments, conceptual adjustments and coherence adjustments. The national accounts estimate of GVA uses input from a number of sources and covers the whole UK economy, whereas ABS does not include some parts of the agriculture and financial activities sectors, or public administration and defence.

ABS total aGVA is around two-thirds of the national accounts whole economy GVA because of these differences. Real (inflation-adjusted) estimates of national and regional GVA are published in the national accounts and [regional accounts](#) respectively. However, national and regional estimates of aGVA from the ABS are not adjusted for inflation.

Calculation of approximate GVA in the ABS

Approximate GVA is calculated as follows: aGVA = output at basic prices – intermediate consumption

- = total turnover
- + movement in total stocks
- + work of a capital nature carried out by own staff
- + value of insurance claims received
- + other subsidies received
- + amounts paid in business rates
- + amounts paid in Vehicle Excise Duty
- total purchases
- amounts received through the Work Programme
- total net taxes (note: for service industries, this is total taxes, not total net taxes)

Total turnover, movement in total stocks and total purchases are the variables published in the ABS statistical releases. Other variables are available on request by emailing abaps@ons.gov.uk.

National accounts calculation of GVA

Estimates of turnover and purchases from the ABS are used to produce estimates of output and intermediate consumption (and therefore GVA) in the national accounts. The process of converting ABS estimates to national accounts estimates consists of a number of adjustments. These can summarised as:

- removal of non-market activity included in the ABS coverage
- adjustment to align with estimates of net taxes on production used in the national accounts
- adjustment to align with estimates of inventories (finished goods, stocks of materials, storage and fuels, and work in progress) used in the national accounts
- coverage adjustments
- conceptual adjustments
- addition of own-use and non-market output using data from other sources
- coherence (balancing) adjustments

Although ABS data are used in the production of output and intermediate consumption, many other sources (including surveys and administrative sources) are also used to produce national accounts estimates. These include sources of data on taxation and inventories (which are preferred to the ABS as they are used consistently throughout all parts of the national accounts), as well as own-use output and non-market output (as these activities are only partially covered by the ABS).

There are differences between the two measures of gross value added in terms of coverage. For example, GVA covers the whole of the UK economy while aGVA covers the UK non-financial business economy, a subset of the whole economy that excludes large parts of agriculture, all of public administration and defence, publicly-provided healthcare and education, and the financial sector.

There are conceptual differences between the two measures of gross value added. For example, some production activities such as illegal smuggling of goods must be included in the national accounts but are outside the scope of the ABS.

There are three approaches to measuring gross domestic product (GDP); one based on production activity, one based on expenditure, and one based on income. In theory, the three approaches should produce the same estimate of GDP. However, in practice this is never the case because the three approaches make use of different data sources, each with their own definitions and limitations.

The three different estimates are therefore reconciled in a process known as supply and use balancing. The balancing process is informed by a variety of data sources and results in adjustments to estimates of output and intermediate consumption. For many industries, the balancing adjustment is the greatest source of difference between estimates from the ABS and the national accounts.

Table 13 shows aGVA as a percentage of GVA for each section of the [UK Standard Industrial Classification 2007: SIC 2007](#) between 2017 and 2021. The aGVA data are taken from the [Annual Business Survey, 2021](#), while the GVA data are taken from [UK National Accounts, The Blue Book: 2023](#). Sections not covered by the ABS (financial and insurance activities, public administration and defence, and compulsory social security, and activities of households of employers and activities of households for own use) have been excluded.

aGVA is substantially lower than GVA for sections L, A, P and Q. The first of these is because of the way activity in the real estate industry is measured in the national accounts (known as the imputed rent approach, while the other three reflect the partial coverage of the ABS for these sections. aGVA is consistently higher than GVA for a number of sections, most notably sections G, M and N.

Table 13: Approximate gross value added as a percentage of gross value added by Standard Industrial Classification 2007 section, UK, 2017 to 2021

Section code	Section	2017	2018	2019	2020	2021
A	Agriculture, forestry and fishing ¹	21	20	21	21	19
B	Mining and quarrying	103	96	95	80	134
C	Manufacturing	90	88	87	82	90
D	Electricity, gas, steam and air conditioning supply	93	97	88	87	135
E	Water supply; sewerage, waste management and remediation activities	83	84	85	84	84
F	Construction	90	90	89	96	100
G	Wholesale and retail trade; repair of motor vehicles and motorcycles	103	105	104	102	109
H	Transportation and storage	109	112	113	115	126
I	Accommodation and food service activities	93	94	92	93	95
J	Information and communication	106	108	109	108	112
L	Real estate activities	19	19	19	18	17
M	Professional, scientific and technical activities	118	119	117	119	118
N	Administrative and support service activities	130	129	127	127	127
P	Education ¹	23	23	23	23	25
Q	Human health and social work activities ¹	26	26	25	23	24
R	Arts, entertainment and recreation	88	89	86	85	92
S	Other service activities	59	54	53	53	52
Total		77	77	76	73	78

Source: Office for National Statistics

Notes

1. Only partially covered by the ABS.

8.2 Comparison of Northern Ireland and ONS regional estimates

The Northern Ireland Statistics and Research Agency (NISRA), rather than Office for National Statistics (ONS), conduct the ABS in Northern Ireland. The survey process in Northern Ireland is similar but not exactly the same as that for Great Britain. For example, NISRA despatch questionnaires in March, after the ONS despatch to businesses in Great Britain in January or February. The ONS receive reporting unit and local unit level data for businesses sampled by NISRA in August and January of each survey year. These Northern Ireland reporting unit data are then processed together with the Great Britain data collected by ABS to produce estimates for the whole of the UK at various industry aggregations, as well as producing regional estimates.

NISRA also process the data to produce their own estimates for [Northern Ireland](#). These differ from the ONS estimates for Northern Ireland for a number of reasons, which are detailed in this section.

Calculation of the a-weights

Since 2015, the ONS National and Regional Results Systems use the a-weights (design weights) calculated by NISRA to produce Northern Ireland estimates. Prior to this, however, the ONS Results System computed the aweights (design weights) for Northern Ireland data using the sample design for Great Britain, which were quite different from those computed in the NISRA system.

Calculation of the g-weights

The ONS National Results System computes two sets of g-weights: one based on Inter-Departmental Business Register (IDBR) turnover and another based on IDBR employment. The latter is used for employment costs, whereas the former is used for all the other variables. The Regional System computes g-weights based on local unit employment. In the Northern Ireland methodology, IDBR employment is used for all variables in the calibration in their national system. In their regional system, the g-weights are computed with respect to local unit IDBR employment but using a different calibration method to that used in the ONS regional system.

Regional apportionment

The ONS collects all ABS data at reporting unit level; the regional system apportions reporting unit returns between local units using factors obtained from multiple regression models. NISRA collects turnover data at local unit level but does not use these data in their apportionment; their current apportionment is based on the median of per head returns. When Northern Ireland data are processed in the ONS system, new apportioned local unit values, based on the ONS methodology, are obtained and used to produce estimates. Also, the ONS and NISRA use different methods to deal with local units operating in industries that are out of scope.

NISRA does not collect data for all the variables included in the Great Britain questionnaire; in the ONS system, values are derived for the missing variables using a model and these values contribute towards the estimation of derived variables.

See Section 5.8 of this technical report for more information on ONS regional methodology. NISRA and the ONS are working closely together to better understand the impact of the different methods and, where necessary, will analyse ways to better align the results.

8.3 Comparison with other business statistics

The ONS and other government departments publish a variety of business statistics. Although the same variable, for example, turnover, may be published in different publications, estimates of this variable derived from different surveys will not be exactly the same. The main reasons for these differences are that the estimates will be based on:

- different samples and sample sizes
- data collected for different time periods
- different definitions of variables (for example, aGVA)
- sample selection occurring at different points in time

The reason for producing different estimates of the same variable is that, to fully understand the UK economy, monthly indicators of economic activity are required in addition to detailed breakdowns by, for example, industry, geography and size of business.

Detailed breakdowns require detailed responses from a large number of businesses (73,000 for the ABS). It is not possible to collect detailed data from this number of businesses on a monthly basis, because that would place an unacceptable level of burden on respondents, and would require huge resource to process the data. Therefore, the ONS publishes annual, detailed, structural business statistics (for example, ABS) as well as more timely short-term indicators (for example, monthly retail sales). The main characteristics of the two approaches are presented in the next section. These should be taken into consideration when choosing which set of estimates to use for a specific purpose.

Structural compared with short-term business statistics

Structural business statistics (annual)

- These measure the structure, content and performance of the business economy.
- Data are collected and published annually.
- They provide a snapshot of activity for a fixed reference year.
- Detailed breakdowns by, for example, industry, geography and business size can be made.
- The estimates often represent absolute amounts or monetary values.

Short-term indicators (monthly or quarterly)

- Data are generally collected and published monthly or quarterly.
- The estimates represent time series, which measure, for example, month-on-month changes to the indicators.
- The smaller sample sizes mean that detailed breakdowns are not possible.
- The estimates do not generally represent absolute amounts or monetary values.

International comparisons

International comparisons of structural business statistics are available from Eurostat (for the European Union) and the Organisation for Economic Co-operation and Development (OECD):

- [Eurostat](#): analysis of the European business economy
- [OECD](#): follow the link to the structural analysis database, under the industry and services theme

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10 . Annex A: Users and uses of Annual Business Survey data

This section details the users and example uses of the Annual Business Survey (ABS) data.

Business advisors and consultancy

Example uses: Understanding trends in industry sectors and businesses in Scotland in comparison to Great Britain and the UK; sizing IT expenditure; number of enterprises and outlets at a detailed industry level; gross value added (GVA) per person employed by sector.

Department for Energy Security and Net Zero (DESNZ)

Example uses: To compare efficiency of businesses who apply for grants; if problems occur within a particular industry; when new government interest arises within a particular sector; to distinguish bought-in goods from own production; Regional Economic Performance Indicators publication.

Department for Science, Innovation and Technology (DSIT)

Example uses: To estimate gross value added (GVA) within the Department for Digital, Culture, Media and Sport (DCMS) [Creative industries economic estimates](#); to define the creative industries at the five-digit Standard Industrial Classification 2007: SIC 2007 level taking relevant SIC codes across the whole economy and aggregating into 13 DCMS creative sectors; to estimate the contribution of the creative industries to the UK business economy.

Department for Environment, Food and Rural Affairs (Defra)

Example uses: Used to select a sample of businesses in particular industrial sectors; regularly release anonymised micro-data from the survey about business spending to researchers.

Department for Business and Trade (DBT)

Example uses: Assessing the impact of importers and exporters in UK industries.

Department for Work and Pensions (DWP)

Example uses: To measure the impact of 2010 Pensions legislation on wages, costs, profits and investment; to measure the way businesses change strategies to cover the new legislation, such as whether they absorb the costs or pass on costs to the customer; to analyse the traditionally low pension participation businesses.

Food and drink sector

Used for estimating economic performance by region.

HM Revenue and Customs (HMRC)

Used for making comparisons on trade estimates.

Local government

Used for economic research, planning purposes, lobbying and economic strategy development.

Marketing and event organisation

Used for market sizing, demographic mapping, market segmentation and investment planning.

National and regional accounts

Example uses: The production of current and constant price supply use tables, which show the sales and purchases relationships between consumers and producers by industry; estimation of gross value added (GVA) on a regional basis.

Northern Ireland Statistics and Research Agency (NISRA)

Example uses: Gross value added (GVA) per head compared with other areas of the UK; tracking performance of the NI economy; calculating the cost of doing business in Northern Ireland.

Retail sector

Used for assessing the market conditions.

Scottish Government

Example uses: [Scottish Annual Business Statistics](#); Scottish Government policy and Annual Business Survey (ABS) data used in Scottish input-output tables, which in turn contributes to calculation of Scottish gross value added (GVA) weights.

Universities, research and think tanks

Used for research on the concentration profitability relationship in British manufacturing industries and setting up quota structures for business-to-business research.

Welsh Government

Data influence Welsh Government policy; and are used in the calculation of Welsh gross value added (GVA).

11 . Annex B: List of Annual Business Survey questionnaire types

- Accountancy - Long
- Advertising - Long
- Animal Husbandry and Hunting - Long
- Architecture - Long
- Betting and Gaming - Long
- Catering - Long
- Catering - Short
- Commission Industry - Long
- Commission Industry - Short
- Computer Industry - Long
- Computer Industry - Short
- Computer Services - Long
- Construction - Long
- Construction - Short
- Duty - Long
- Duty - Short
- Employment Agencies - Long
- Engineering - Long
- Fishing - Long
- Forestry - Long

- Gas and Electricity - Long
- Insurance Organisations - Long
- Legal - Long
- Management consultancy - Long
- Market research - Long
- Mineral Oil - Long
- Motor Trades - Long
- Motor Trades - Short
- Non-Market Organisations - Long
- Non-Market Organisations - Short
- Postal Activities - Long
- Postal Activities - Short
- Production Standard - Long
- Production Standard - Short
- Property - Long
- Property - Short
- Retail - Long
- Retail - Short
- Services Standard - Long
- Services Standard - Short
- Shipbuilding - Long
- Sports Activities/Clubs - Long
- Technical testing - Long
- Transport - Long
- Transport - Short
- Water - Long
- Wholesale - Long
- Wholesale - Short

12 . Annex C: Additions and removals of Annual Business Survey questionnaires

2006: Entertainment industry (long and short) forms - dropped as no longer required

2007: Gas and electricity including Purchases Inquiry form - dropped as ABS no longer collected the PI (dropped in 2005)

2008:

Following forms added as required by Eurostat as part of the SBS Regulation. This is as part of Annex VIII - Business Services.

- Advertising
- Employment agencies
- Legal
- Accountancy
- Management consultancy
- Computer Services

Following forms added as required by Eurostat as part of the SBS Regulation. This is as part of Annex VIII - Business Services. Added in 2008, but first asked in 2009 under the regulation.

- Market research
- Architecture
- Engineering
- Technical testing

Finance organisations (long and short) forms and Insurance (short) form dropped as, under part of the SBS Regulation, ABS was no longer required to collect data for these Standard Industrial Classifications (SIC).

2009: Utilities form dropped – under SIC 2003, the composite SIC 39000 was removed. Entities previously under utilities would be covered by forms sent to gas, electricity and water companies.

2011: Catering (long and short) forms and Standard (long and short) forms added as part of the work Data Collection Methodology (DCM) undertook in order to improve the questionnaires.

2014: Sports activities and clubs forms added as required under the European System of Accounts 2010 regulation.

13 . Annex D: International Territorial Levels (ITL)

Following the UK leaving the European Union and the European Statistical System, the ONS has developed a domestic statistical classification framework for the UK: [International Territorial Levels \(ITLs\)](#). This geographic system allows continued alignment with international standards in line with the Government Statistical Service international strategy.

The ITLs have been established initially as a mirror to the pre-existing Nomenclature of Units for Territorial Statistics (NUTS) system and are expected to follow a similar timetable to the review of the NUTS system, meaning ITLs will be reviewed every three years. The next review is scheduled to be in 2024.

14 . Cite this methodology

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